

Q3 2016

Business Update and Financial Results

November 22, 2016



Forward Looking Statements

Any statements in this presentation about our future expectations, plans and prospects, including statements about the development of our product candidates and the timing, conduct, enrollment and outcome of our clinical studies, the availability of data from those studies, our ability to sell any approved products, and other statements containing the words "anticipate," "believe," "estimate," "expect," "intend," "goal," "may", "might," "plan," "predict," "project," "target," "potential," "will," "would," "could," "should," "continue," and similar expressions, constitute forward-looking statements within the meaning of The Private Securities Litigation Reform Act of 1995. Actual results may differ materially from those indicated by such forward-looking statements as a result of various important factors, including statements about the clinical trials of our product candidates. Such forward-looking statements involve substantial risks and uncertainties that could cause our clinical development programs, future results, performance or achievements to differ significantly from those expressed or implied by the forward-looking statements. Such risks and uncertainties include, among others, those related to the timing and costs involved in developing and commercializing our products and product candidates, the timing for results, the initiation, conduct, enrollment and timing of clinical trials, delays in potential approvals by FDA of the commencement of trials, availability of data from clinical trials, positive results from such trials and timing and expectations for regulatory approvals, our ability to successfully manage the cost of goods sold in the event any of our products are approved for sales, our scientific approach and general development progress, the composition of our board of directors and executive management team, the availability or commercial potential of our product candidates, the sufficiency of cash resources and need for additional financing or other actions and other factors discussed in the "Risk Factors" section of our filings with the Securities and Exchange Commission (SEC), including our Annual Report on Form 20-F for the year ended December 31, 2015 and our most recent reports on Form 6-K, each of which is on file with the SEC. In addition, the forward-looking statements included in this presentation represent our views as of the date of this presentation. We anticipate that subsequent events and developments will cause our views to change. However, while we may elect to update these forward-looking statements at some point in the future, we specifically disclaim any obligation to do so. These forward-looking statements should not be relied upon as representing our views as of any date subsequent to the date of this presentation.

Q3 2016 and Recent Highlights

INNOCOLL



Registration phase postsurgical analgesic



XARACOLL NDA submitted based on successful Phase 3 results; large untapped opportunity and Innocoll ability to penetrate



Late-stage collagen film for prevention of surgical adhesions



COLLAGUARD pre-clinical safety studies completed; IDE submitted



Efficient in-house manufacturing



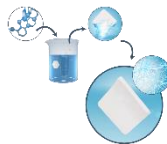
Manufacturing expansion completed; on target for Pre-Approval Inspection expected in Q1 2017



Cash Runway to XARACOLL PDUFA date



Assessing strategic and financing options



Collagen platform for sustainable growth



Validated with XARACOLL Phase 3 results; safe and well-tolerated delivery system; COLLAGUARD pipeline

XARACOLL Successful Phase 3 Results Provide for a Promising Filing

XARACOLL



XARACOLL New Drug Application (NDA) submitted on schedule for potential Q3 2017 approval

- Broad indication for single-dose placement into the surgical site to produce postsurgical analgesia
- Postsurgical analgesic effect of 48 hours
- Reduction in opioid-related adverse events



Confident in CMC package and well-prepared for NDA pre-approval inspection in Q1 2017

Long-Acting Local Anesthetic (LAL) Opportunity is Large and Untapped

XARACOLL



LAL appropriate procedures¹

2015

22M

Procedures where LALs are used²
(Exparel)

792K

LAL share of appropriate procedures¹

4%

Current Value for LAL at constant price³

\$240M

96%
Unpenetrated

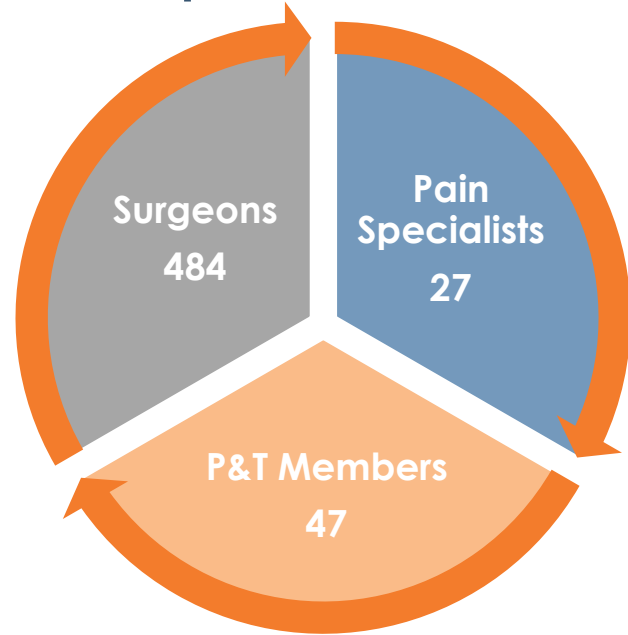
Sources: 1. Appropriate procedures based on INNLL analysis of procedures in LSI procedure database; LAL share for 2015 based on Pacira's Exparel actual sales and assume 1 vial/procedure. 2. 2015 based on Exparel actual sales and assumes 1 vial / procedure. 3. 2015 based on Exparel actual sales with average price for the year of \$303 per vial

innocoll

Market Research Crystallized Two Key Factors to Unlock Growth

XARACOLL

9 Market Research Studies* with 558 Hospital Decision Makers:



General Surgeons, CRS, OB/GYNs, Orthos

Anesthesiologists
Clinical Investigators

Pharmacy Directors,
Hospital & ASC Admins

Key Factors to Grow LAL Market:

1. Products that provide relevant and compelling clinical results
2. Price and contract strategy that drive hospital formulary access

* Market research study approach utilized qualitative one-hour Individual Depth Interviews (IDIs) reaching 157 hospital decision makers, and two quantitative surveys reaching 401 surgeons

XARACOLL Profile Perceived as Strong, Exciting and Differentiated

XARACOLL



Early Investor Concerns:

Duration of effect most critical

Data only in hernia surgery with limited utility

Concern about implants

Difficult to use



Attributes Currently Generating Excitement Among Surgeons to use XARACOLL:

Impressive opioid reduction **1**

Consistent clinical results generated confidence for broad usage **2**

Novel matrix formulation with reassuring safety profile **3**

Easy to use **4**

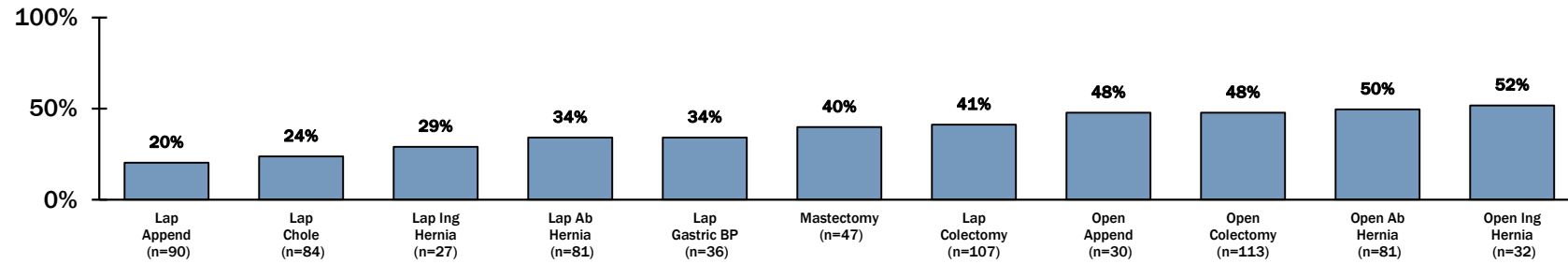
Sources: Summary of Market Research with Clinical Investigators, Surgeons, Administrators, Pharmacy Directors. June-Sept 2016

Surgeons Likely to Use XARACOLL Broadly Across Inpatient Procedures

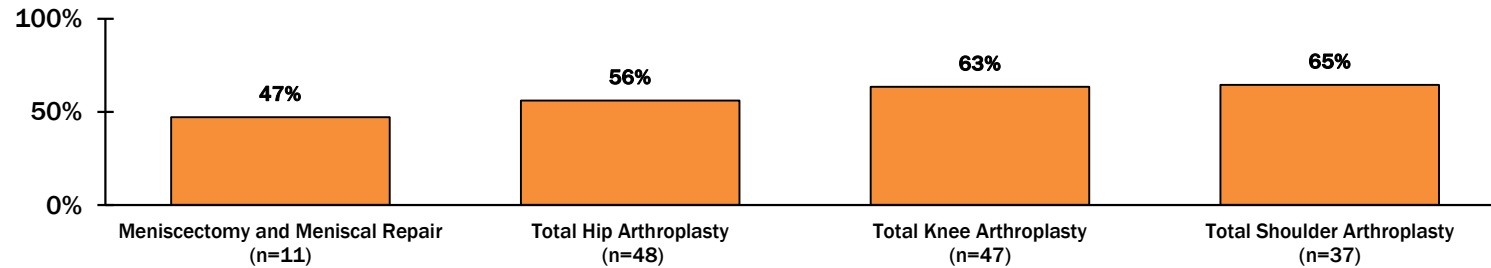
XARACOLL

Surgeons' intended level of adoption by procedure*

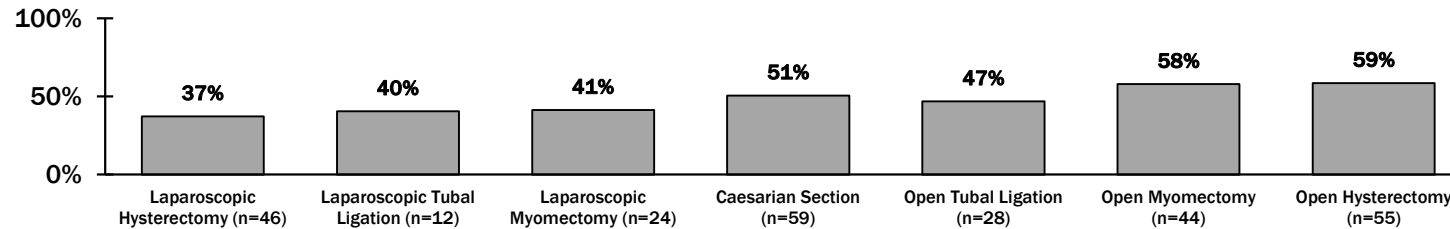
GENERAL & COLORECTAL SURGEONS
N = 148



ORTHOPEDIC SURGEONS
N = 60



GYNECOLOGIC SURGEONS
N = 64



* Profile tested in the absence of formulary restrictions

Question: For your inpatient procedures, how would your use of the product change if the indication stated: "For single-dose implantation into the site of soft-tissue surgery to produce postsurgical analgesia"

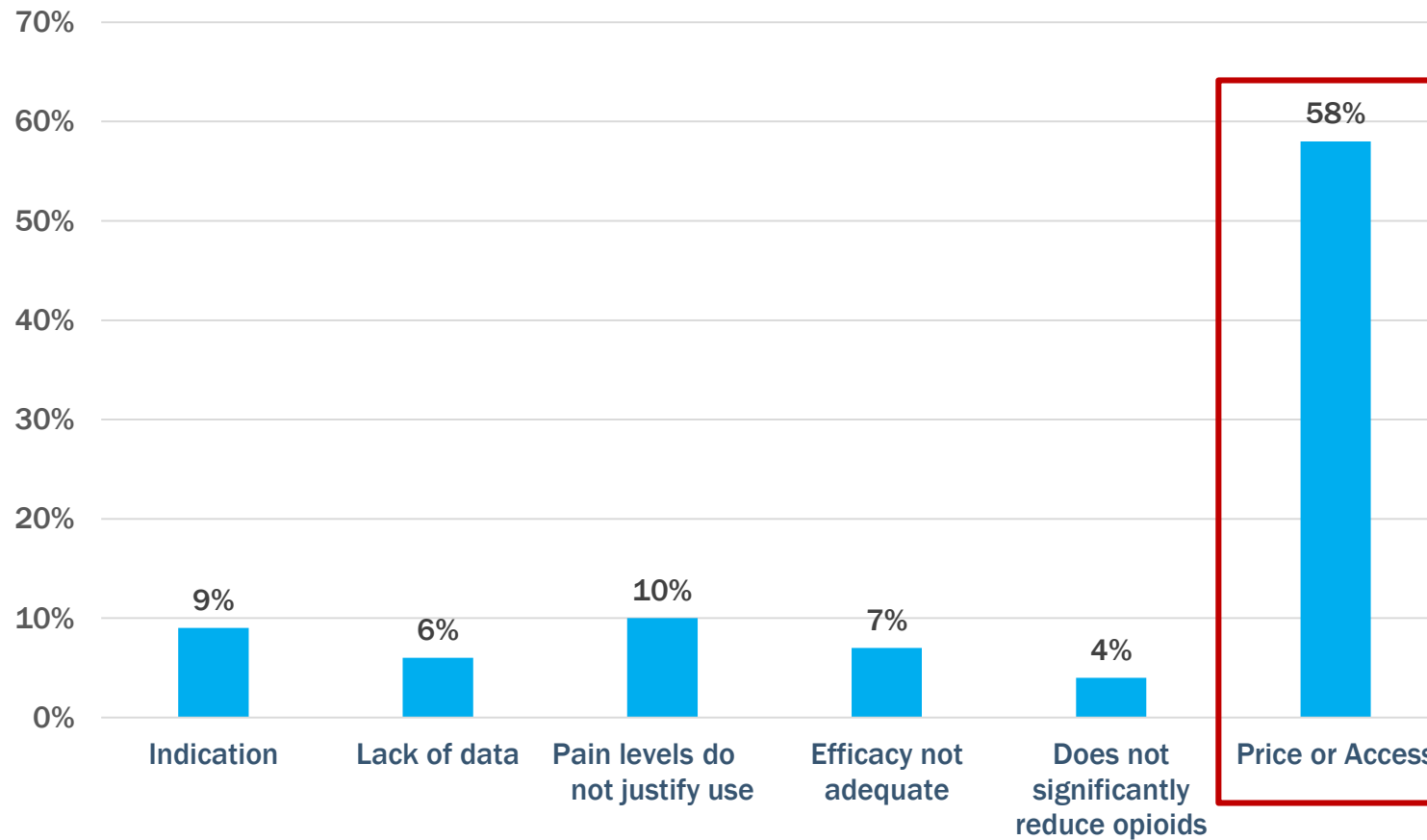
Source: Health Advances INL-001 survey and analysis, Sept 2016. n = 272

Research Revealed Price/Formulary Restrictions is the #1 Barrier to Use

XARACOLL



Top Ranked Barriers to Exparel/LAL Use
(n=129 surgeons)

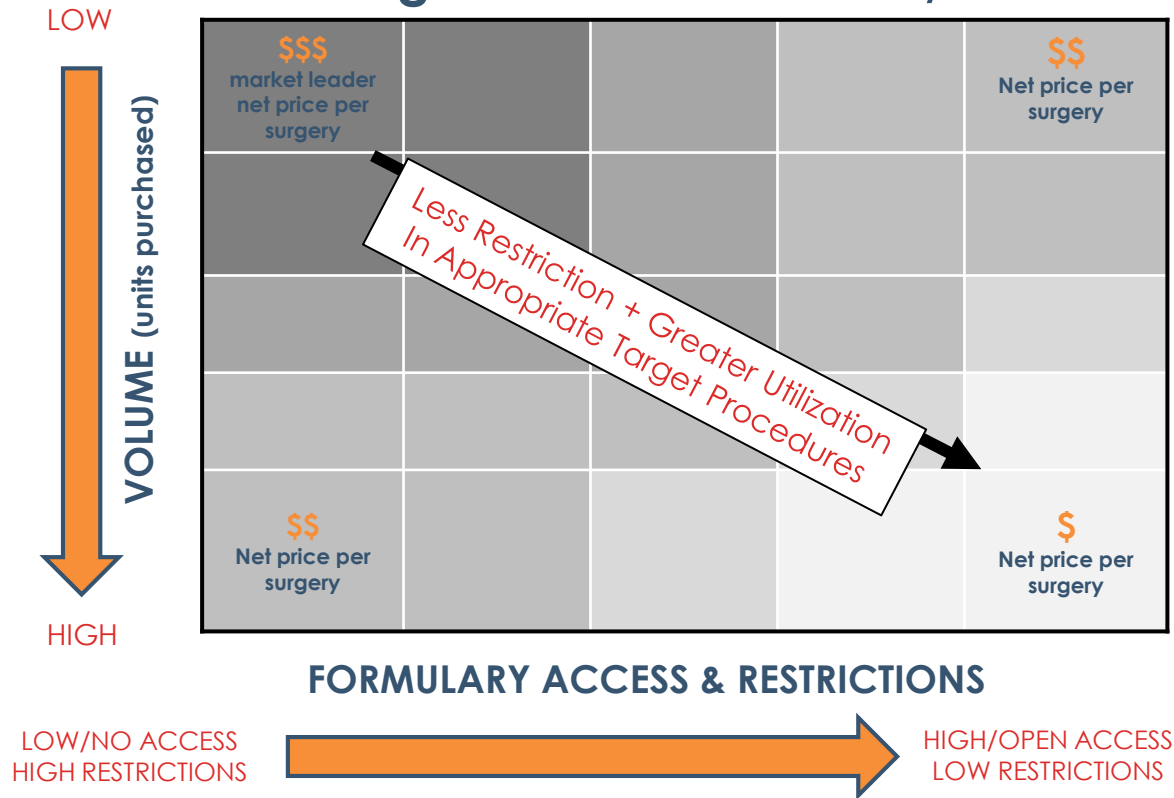


Source: M3 Survey of Exparel Users, January, 2016

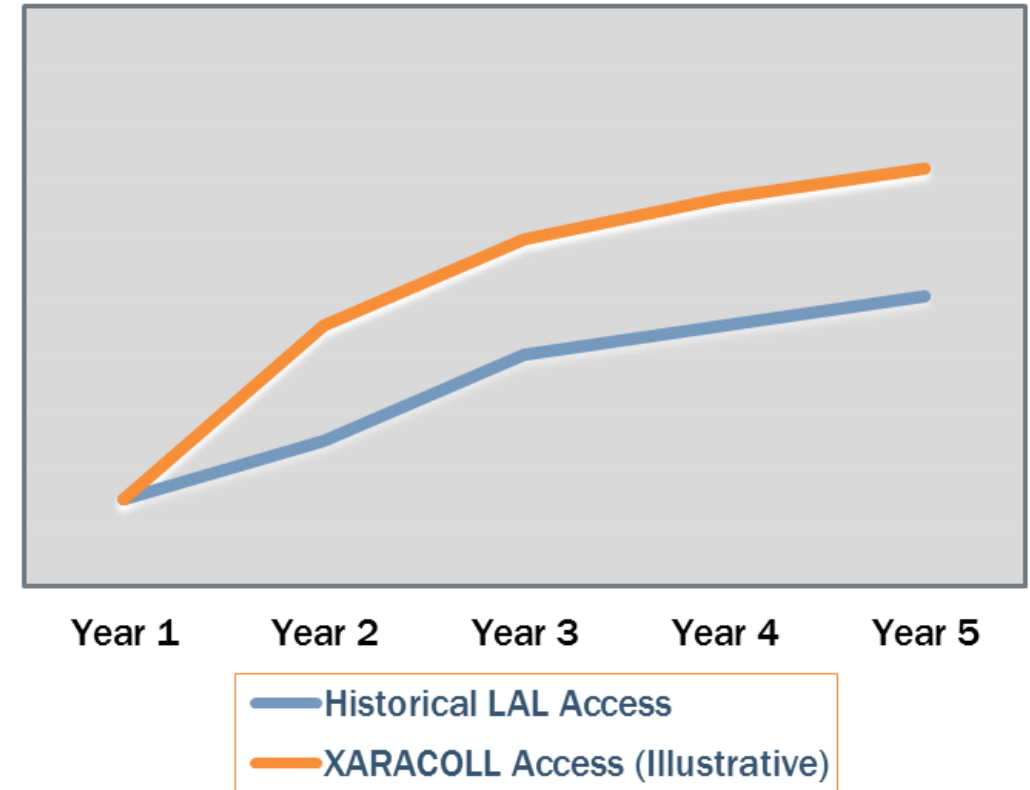
XARACOLL Price & Contract Strategy Designed to Break Through Access Barrier to Unlock Market Potential

XARACOLL

Illustrative Contracting Concept Trading Off Cost for Volume/Access:



Illustrative Change in Formulary Access:



Commercial Plan Efficiently Leverages XARACOLL Clinical Data and Access Strategy

XARACOLL



Position for accessible, opioid sparing pain relief

- Position XARACOLL on its core benefit
- Leverage pricing flexibility to break through formulary access



Focused customer strategy

- Dominant position in soft tissue market (2/3 of opportunity) with significantly less investment (per year A&P costs \$25-35M)
- Graduated, targeted deployment with 60 sales reps at launch growing to 90+ in 2018 (per year selling costs \$15-25M)

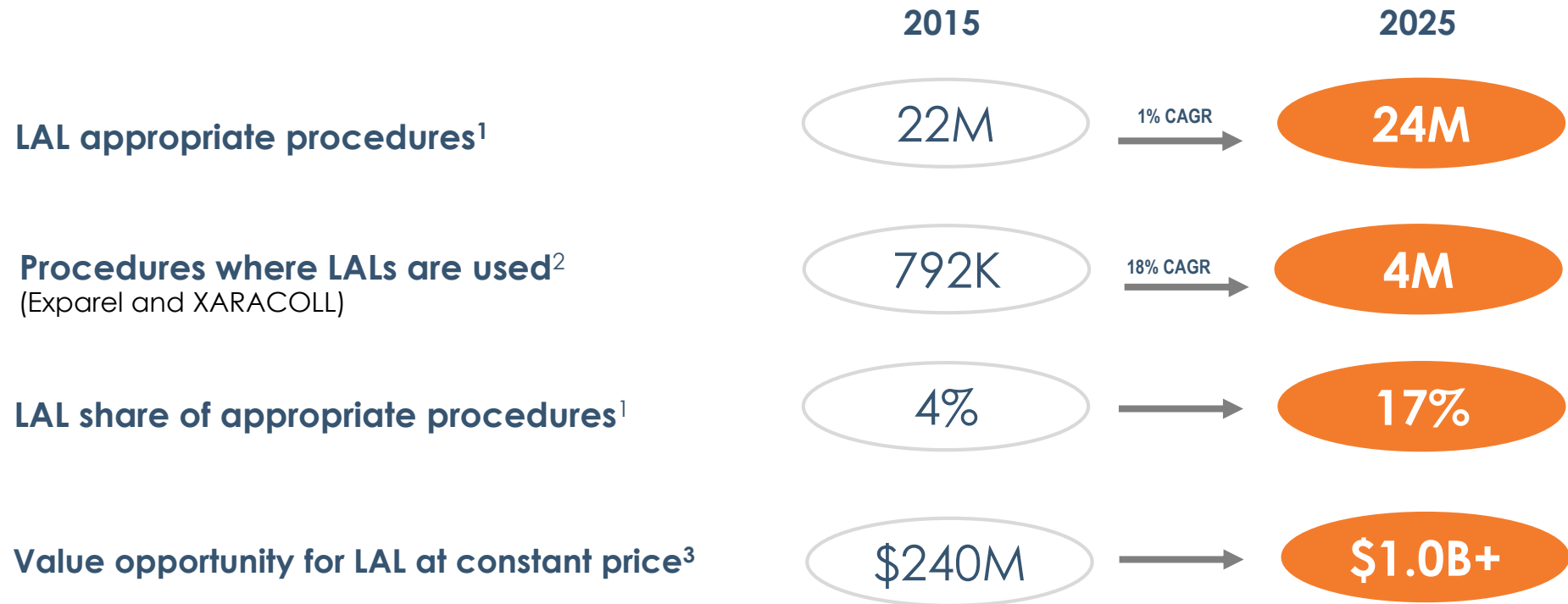


Enhance clinical evidence

- Trigger orthopedic trial upon NDA approval
- Support evidence generation for appropriate use across procedures

Strong XARACOLL Profile and Market Access Combined to Drive LAL Growth

XARACOLL



Sources: 1. Appropriate procedures based on INNL analysis of procedures in LSI procedure database; LAL share for 2015 based on Pacira's Exparel actual sales and assume 1 vial/procedure; LAL share for 2025 based on INNL projections. 2. 2015 based on Exparel actual sales and assumes 1 vial / procedure; 2025 based on INNL projections. 3. 2015 based on Exparel actual sales with average price for the year of \$303 per vial; 2025 uses price of \$306 per vial, which was Exparel's price in 4Q 2015

Confidence in XARACOLL Potential to Unlock the LAL Market

XARACOLL



1

XARACOLL is a product with relevant and compelling clinical results

2

XARACOLL price and contract strategy designed to break through formulary access by trading off price for access + volume in appropriate target procedures

3

Commercial plan for XARACOLL is focused with an efficient cost structure

COLLAGUARD Registration Program



- ✓ **COLLAGUARD pre-clinical safety studies completed**
- ✓ **A full Investigational Device Exemption (IDE) submitted to the FDA**
- ✓ **Pilot (feasibility) study to commence upon financing availability**

Manufacturing Update

MANU-
FACTURING



- ✓ On-time completion of the CMC Sections and submission of the Xaracoll NDA
- ✓ The construction phase of the commercial manufacturing area in Saal, Germany completed. Site qualification/validation activities on target for completion 4Q 2016
- ✓ Successful completion of an EU “Notified Body” medical device inspection
- ✓ Continuing efforts in preparation for Pre-approval Inspection by FDA. Initial 3rd Party, ex-FDA compliance audit completed

Q3 2016 Financial Results

FINANCE



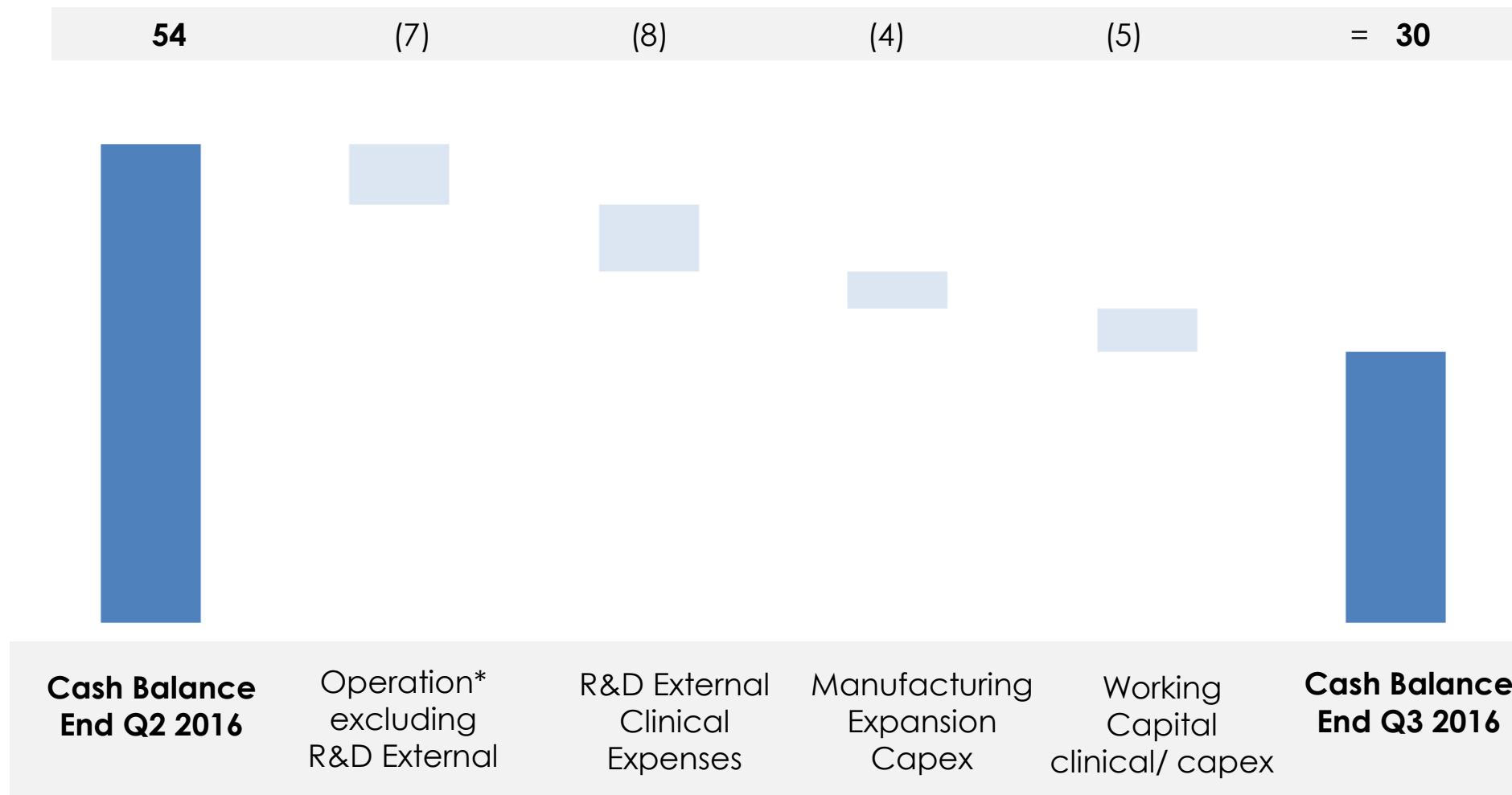
Summary Financial Statement (USD Million)	US GAAP		Non - US GAAP*	
	Q3 2016	Q3 2015	Q3 2016	Q3 2015
Revenues	0.9	0.7	0.9	0.7
Cost of Goods Sold	(1.8)	(1.2)	(1.8)	(1.2)
Gross profit / (loss)	(0.9)	(0.6)	(0.9)	(0.6)
Research and Development	(8.4)	(7.7)	(8.4)	(7.7)
Selling, General and Administrative	(7.1)	(6.0)	(4.9)	(4.2)
Total Operating Expenses	(15.6)	(13.8)	(13.4)	(11.9)
Other Income / (Expenses)	(0.6)	5.2	(0.8)	0.0
Net Income (Loss)	(17.2)	(9.1)	(15.2)	(12.5)
Basic and diluted	(0.59)	(0.44)	(0.51)	(0.53)

* Non-US GAAP excludes share based payments (\$2.2 million and \$1.9 million in Q3 2016 and Q3 2015 respectively), fair value expense or income on warrants outstanding (-\$0.2 million and -\$5.2 million in Q3 2016 and Q3 2015 respectively). Positive is an expense and negative is a gain.

Q3 2016 Cash flows

CASH FLOWS

Numbers in USD Million



* Includes one-off expenses to prepare the NDA filing and non-capitalized manufacturing expansion

Cash Runway and Resource Allocation

RUNWAY



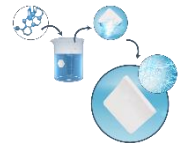
Cash position should enable us to manage resources to extend the cash runway until after the anticipated XARACOLL PDUFA action date, expected in the third quarter of 2017



Operation; optimizing cost structure



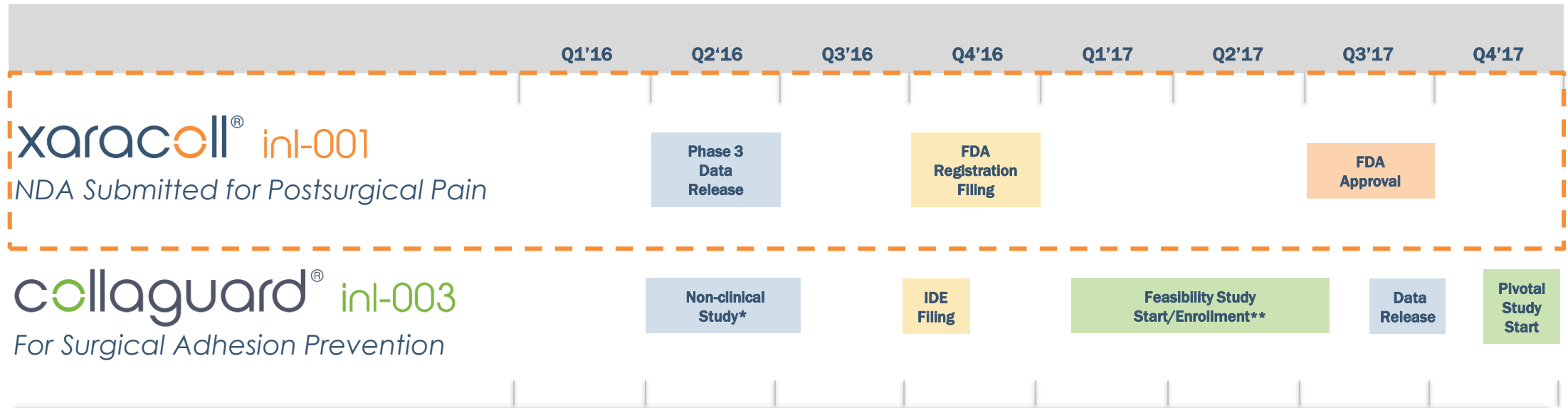
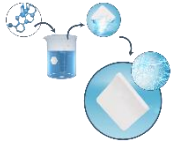
Ensure preparedness of Pre-Approval Inspection



XARACOLL NDA approval target for Q3 2017

Innocoll Pipeline: 2 Late Stage Assets

PIPELINE



Note: These products have not been approved by the FDA, and therefore, the FDA has not determined their safety and efficacy for commercial marketing and sale. Estimated timing only and is subject to change.

*Infectivity study in animals

** Upon finance availability

Investment Highlights Summary

INNOCOLL
Q3 2016

*Innocoll (Nasdaq: INNL)
is a specialty
pharmaceutical
company seeking to
improve existing medicines
with its collagen-based
technology*

- **XARACOLL – registration phase medicine**

- Phase 3 program met primary endpoints
- FDA submission occurred, expect PDUFA date in Q3 2017
- Potentially commercializing in late 2017
- Efficient specialty commercialization with high margin cost structure
- Differentiated data and product; price flexibility to unlock the large billion dollar + LAL market opportunity

- **COLLAGUARD pre-clinical safety studies completed and IDE submitted to the FDA**

- **Sound financial growth opportunity** with focused specialty product R&D programs, targeted and efficient commercialization, and high-margin in-house manufacturing

- Innocoll management **looking at all strategic options** that maximize shareholder value